



# Vision Pro Becomes Warehouse IoT

## 1. GENERAL QUESTIONS

### Q1 What is changing with this update?

Vision Pro is being renamed Warehouse IoT as part of our Unity strategy to create a fully connected AIoT ecosystem. This update also includes a refreshed user interface with modernized design elements.

### Q2 Why is Vision Pro being renamed to Warehouse IoT?

The new name better reflects our broader platform vision and aligns with our On-Road IoT solution. By standardizing our product names under the Unity Portal, we ensure a seamless experience for customers using both warehouse and on-road solutions.

### Q3 Is this part of a larger strategy?

Yes! This update is part of our ongoing effort to create a fully connected AIoT ecosystem with the Unity Portal at its core. By integrating Warehouse IoT with On-Road IoT, we provide end-to-end visibility, safety, and compliance across warehouse, industrial, and over-the-road operations. The Unity Portal serves as the centralized access point for these solutions, ensuring a seamless user experience.

### Q4 Will customers need to take any action because of this change?

No, customers do not need to take any action. Their access, data, and functionality remain the same.

## 2. PRODUCT & FUNCTIONALITY

### Q1 Are there any changes to the features or functionality?

No, this update is purely cosmetic. The features and functionality customers rely on remain unchanged.

### Q2 Will customers need new training or support for Warehouse IoT?

No. Since the functionality is not changing, no additional training is required. However, we will provide communications to ensure customers understand the branding update.

### Q3 Will URLs, logins, or account settings change?

No, all logins and URLs will remain the same. Customers will continue to access the system as usual, now through the Unity Portal or by accessing the existing URL's directly.

### 3. COMMUNICATION & TIMELINE

#### Q1 When will this change take effect?

The transition from Vision Pro to Warehouse IoT will happen at the end of March.

#### Q2 When will customers and partners be notified?

Customers and partners will be notified via email in the last week of March.

#### Q3 How will customers be informed?

Customers will receive an email notification.

### 4. UNITY PORTAL & CROSS-SELL STRATEGY

#### Q1 How does this change fit into the Unity strategy?

This update is a key step in integrating warehouse and on-road solutions within the Unity Portal. It ensures a consistent user experience and helps customers manage all their assets more effectively.

#### Q2 What role does the Unity Portal play in this update?

The Unity Portal serves as a centralized access point for Warehouse IoT and On-Road IoT, allowing for seamless navigation, unified visibility, and improved efficiency. It replaces fragmented system access with a single, intuitive interface that supports operational intelligence and decision-making.

#### Q3 Does this update impact cross-sell opportunities?

Yes! with a unified user experience under the Unity Portal, it becomes easier for customers to adopt both warehouse and on-road solutions, unlocking more cross-sell potential.

### 5. CUSTOMER EXPERIENCE & SUPPORT

#### Q1 How should we respond if customers are confused about the name change?

You can reassure them that this is a branding alignment as part of our Unity strategy, ensuring a seamless experience between warehouse and on-road solutions. There are no functional changes, and their workflows remain the same.

#### Q2 What should I do if a customer has an issue after the release?

If a customer reports a problem, direct them to [support@powerfleet.com](mailto:support@powerfleet.com) so we can assist them as quickly as possible.

## 6. FUTURE UPDATES & ROADMAP

### Q1 Will there be further updates to other solutions in the future?

Yes! This rebranding is part of a broader initiative to unify our solutions under the Unity Portal. Future updates will bring enhanced functionality, UI/UX improvements, and deeper integration across our AIoT ecosystem.